

geoserve

ON-DEMAND
VOYAGE MANAGEMENT



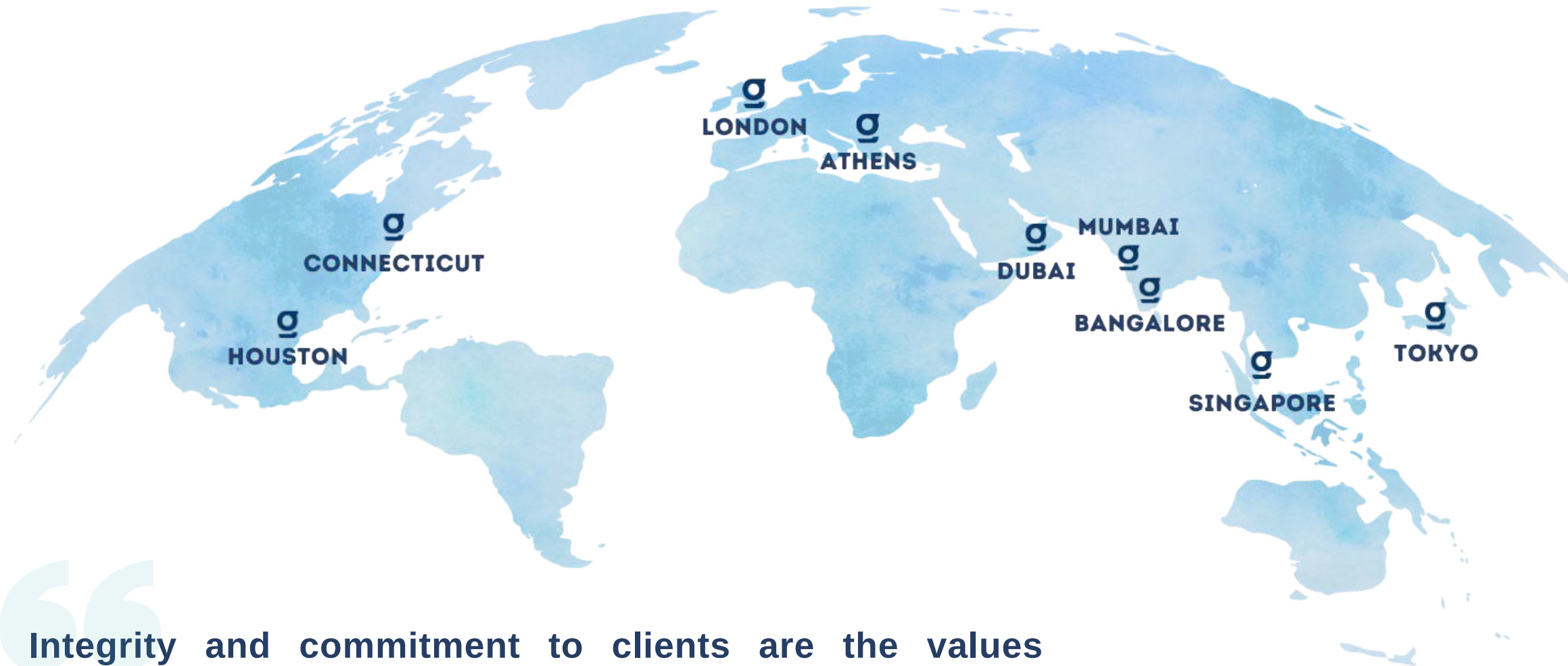
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ABOUT GEOSERVE



Founded in 2019, GeoServe is a service-driven organization committed to delivering integrated commercial management solutions for the maritime industry. Our expertise lies in providing technology-enabled services that empower vessel operators, owners, and managers to optimize every stage of a voyage – from pre-fixturing planning to voyage execution and post-fixturing analysis. Headquartered in Dubai, with a global presence across eight locations, GeoServe operates with a commercially focused approach, combining deep industry expertise with cutting-edge technology. At the core of our offering is a suite of integrated solutions designed to support vessel operations through domain expertise and innovation, seamlessly integrating into a unified maritime ecosystem for our users.

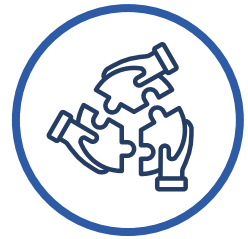


“Integrity and commitment to clients are the values central to us. True to our name, GeoServe, we exist and are here, to serve with a determination to deliver.”

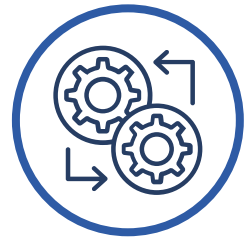
VISION

INTEGRATED VOYAGE PLATFORM

Our aim is to deliver an end-to-end approach to commercial voyage management through integrated workflows which optimise decision making across pre-fixtured planning, post fixture execution and post voyage analysis.



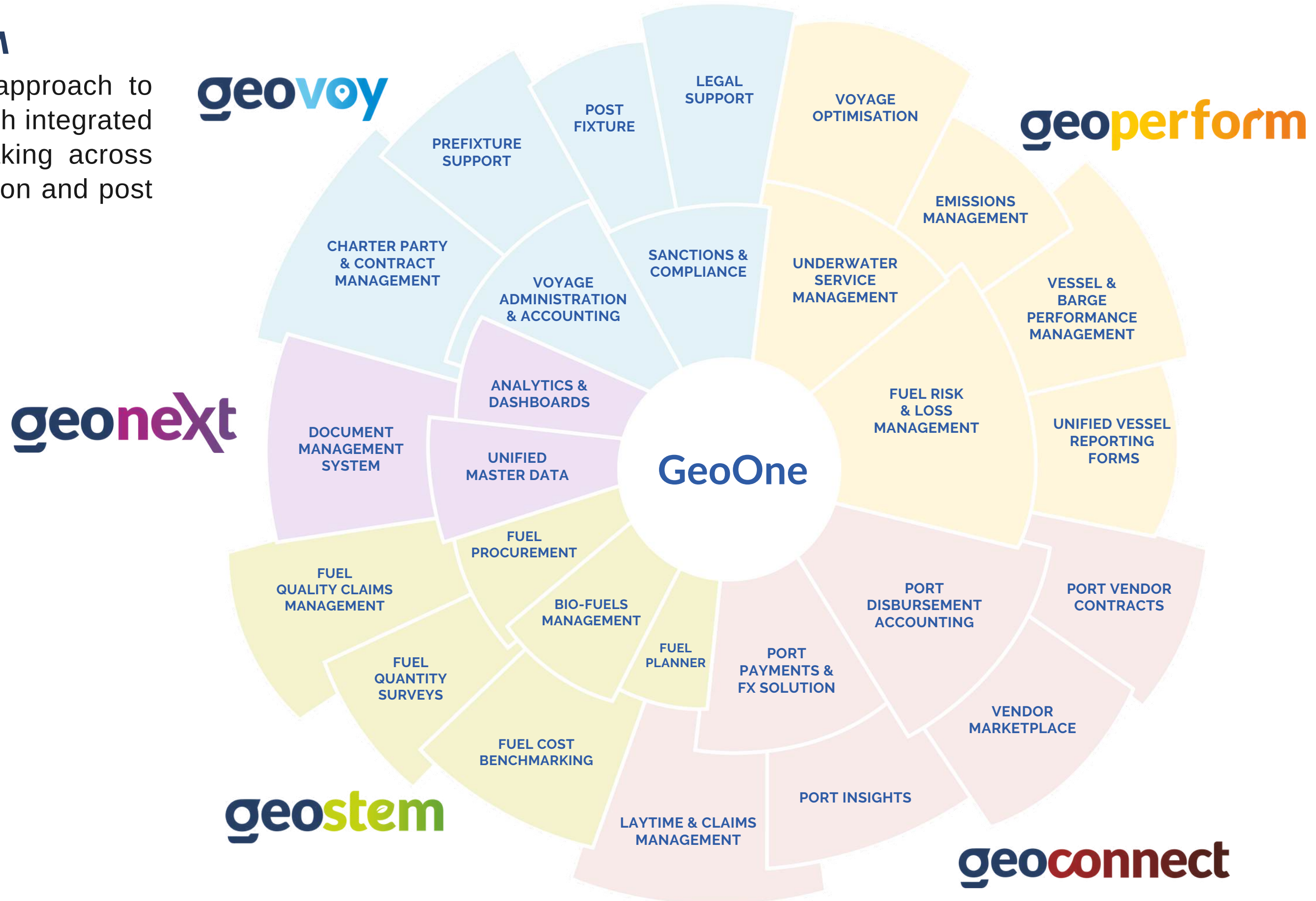
UNIFIED VOYAGE VIEW



INTEGRATED WORKFLOWS



DATA DRIVEN
DECISION-MAKING





BUNKER PROCUREMENT

Our global network of verified suppliers and data-driven strategies improve port turnaround time, ensure availability, and drive savings by exceeding market benchmarks through competitive contracts.



CLAIMS MANAGEMENT

We manage claims efficiently from evidence gathering to resolution, leveraging time-tested procedures and global partnerships with top surveyors and testing facilities for a seamless, hassle-free claims management process.

OUR STRENGTHS

- ▶ **GLOBAL COVERAGE** 24/7 support through offices in Dubai, Houston, Connecticut, Athens, Mumbai & Singapore.
- ▶ **CUSTOMER FIRST APPROACH** Dedicated accounts Manager for all your bunker needs.
- ▶ **PERFORMANCE SAVINGS** Savings beating industry benchmarks for various Ports.
- ▶ **EXPERT TEAM** Ex seafarers, commercial voyage managers and bunker traders with over a decade of experience.
- ▶ **RELATIONSHIPS (SKIN IN THE GAME)** Respectable partnership with physical suppliers, fuel laboratories and agents.
- ▶ **FUEL QUALITY EXPERT** Specialist to proactively manage your quality and claims.

PURCHASE QTY

5M+ MT

STEMS

10K+ stems

GLOBAL COVERAGE



POST FIXTURE SOLUTIONS

Deftly managing over 7500+ port calls annually through our in-house DA platform, we employ efficient processes and stringent cash management. Our highly motivated team is ready to provide this service to our partners. Our strong relationships have secured superior port services contracts in over 350+ ports and some of the best FX rates, offering tangible benefits to our partners.

OUR SERVICES



PORT DISBURSEMENT ACCOUNTING (DA) & SERVICES MANAGEMENT

A comprehensive solution designed to streamline your financial operations with precision and efficiency. Whether it is a commercial, non-commercial or husbandry appointment, our service guarantees accurate, timely and secure disbursement management.



CASH MANAGEMENT & FX SOLUTIONS

Manage payments in nearly 35 local currencies, offering a streamlined solution that can achieve savings of 1%-2% on the DA value. We help you reduce conversion costs and eliminate foreign exchange fees.

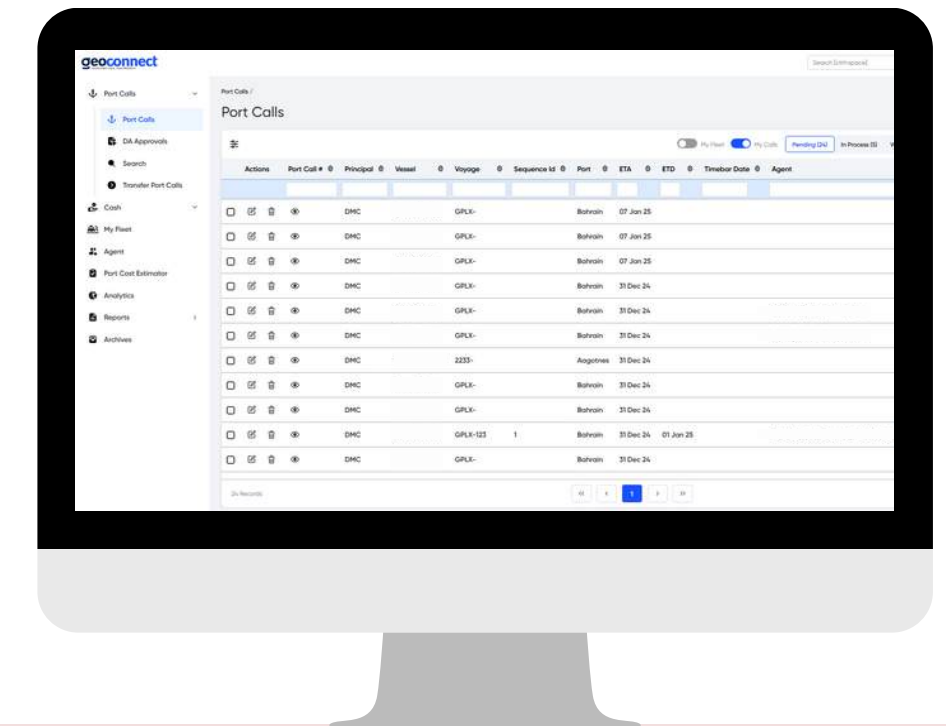
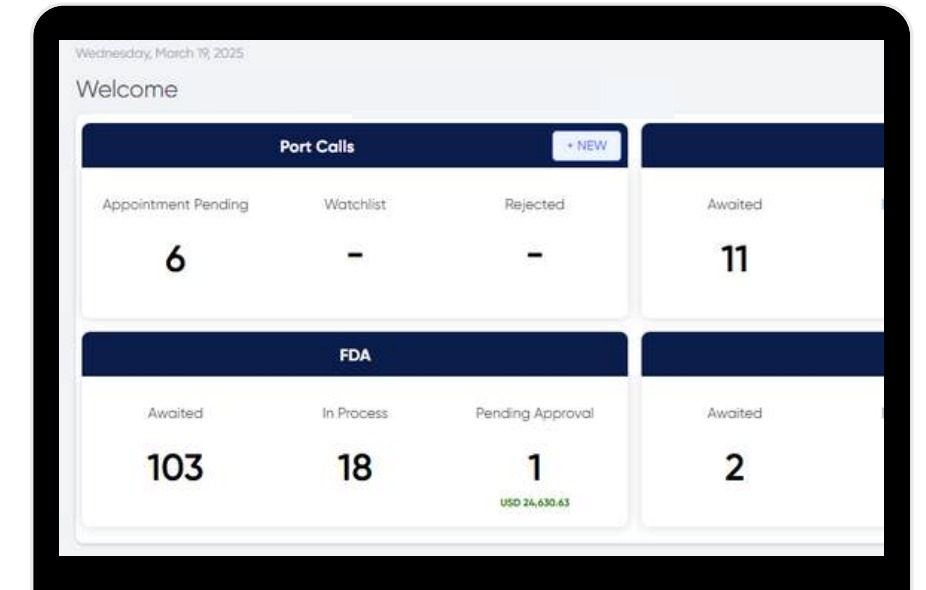
METRIC

7,500+
ANNUAL
PORT CALLS

\$10 M+
CONTRACTS

\$350 M
PORT
PAYMENTS

5,000+
MARKETPLACE



Platform partnership with VESON IMOS for Port DA data to flow seamlessly between the applications.

LAYTIME & CLAIMS MANAGEMENT

End to end laytime management solutions include calculations, claim audits, invoicing, negotiation and reporting for a diverse range of claims. Our experienced team of professionals are adept at handling multiple charterparties for chemical tankers, product tankers and dry bulk vessels.

OUR SERVICES



LAYTIME CALCULATIONS



CLAIMS REVIEW



CLAIMS AND REBILL MANAGEMENT

▶ IMPROVED SITUATIONAL AWARENESS

Real-time information to track KPIs and take action to improve overall claim recovery.

▶ ENABLES DECISION-MAKING

Allows stakeholders to make key decisions using real-time performance indicators.

▶ REPORTING

Weekly, monthly, and quarterly updates on outstanding, recovered and all invoiced claim status.

▶ ACCOUNTABILITY

Acting as an extension of the Principal to ensure the claim is presented professionally and recovered in a timely manner.

We provide simple, reliable and actionable end-to-end vessel performance management services to vessel operators, charterers and ship-owners.

OUR SERVICES

Our mission is to allow your operations and technical teams to focus on larger issues whilst we take care of the wake abaft your vessels.

PERFORMANCE & CLAIMS MANAGEMENT

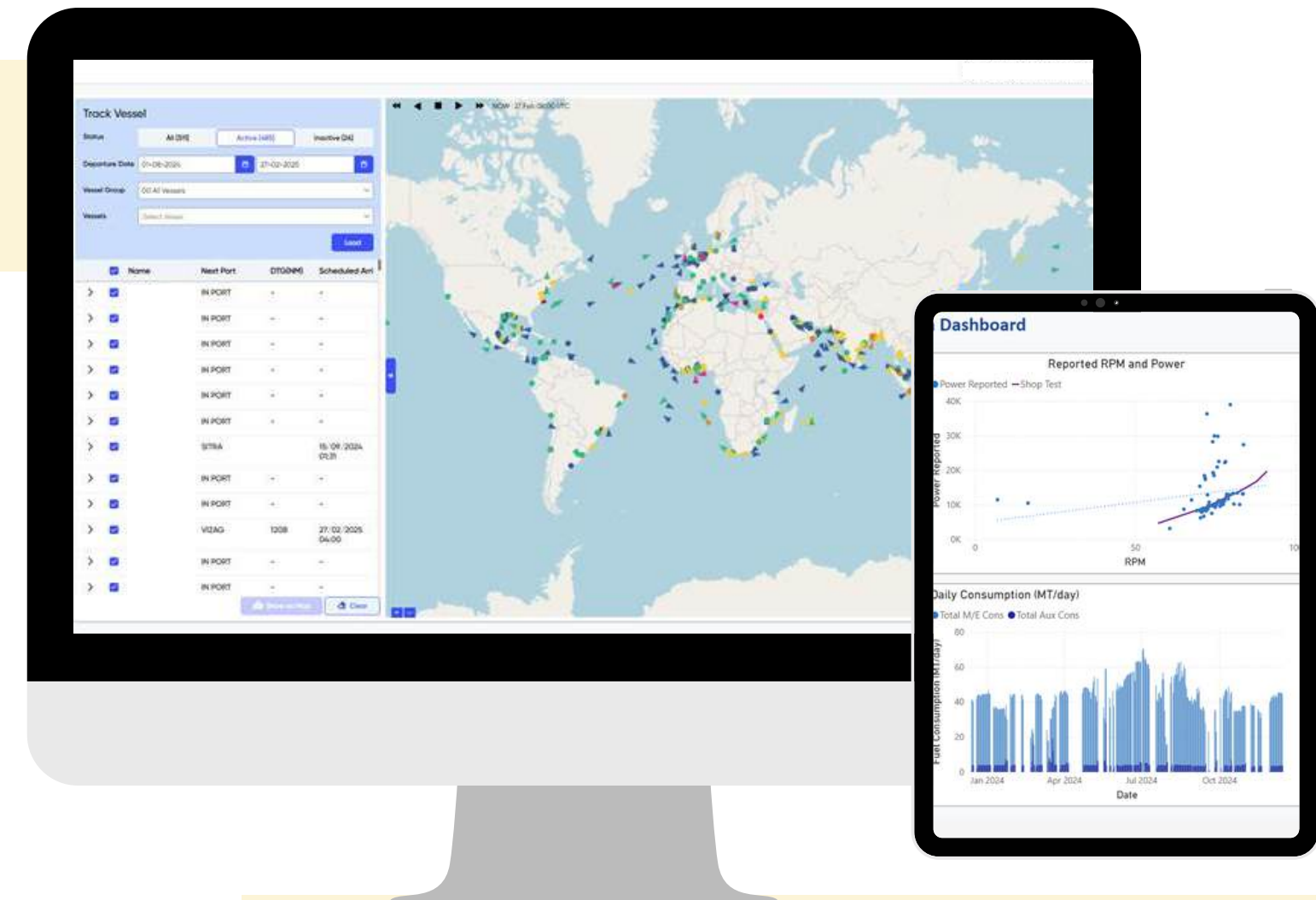
- Pool performance assessment
- Trip and period charter performance assessment
- Claim recovery and defense services

VESSEL PERFORMANCE OPTIMISATION

- Daily voyage and Port performance optimisation
- Hull and Engine degradation assessment
- Predictive analysis using high frequency data
- Weather routing and voyage optimisation

REGULATORY & ENVIRONMENTAL COMPLIANCE

- EU ETS Management & EUA Procurement
- CII Management
- FuelEU Maritime
- Bio-fuels/alternative energy management & advisory services



Proprietary Vessel Performance Management Platform and customisable vessel reporting management.

EMISSION MANAGEMENT



To help our customers monitor, estimate, account and facilitate actions to reduce their carbon emissions. Empower your sustainability journey with our comprehensive end-to-end emission management solutions.

OUR SERVICES

Our service empowers you to track your GHG footprint and achieve maritime sustainability goals through effective emission management, regulatory compliance, and optimization solutions.



COMMERCIAL MANAGEMENT

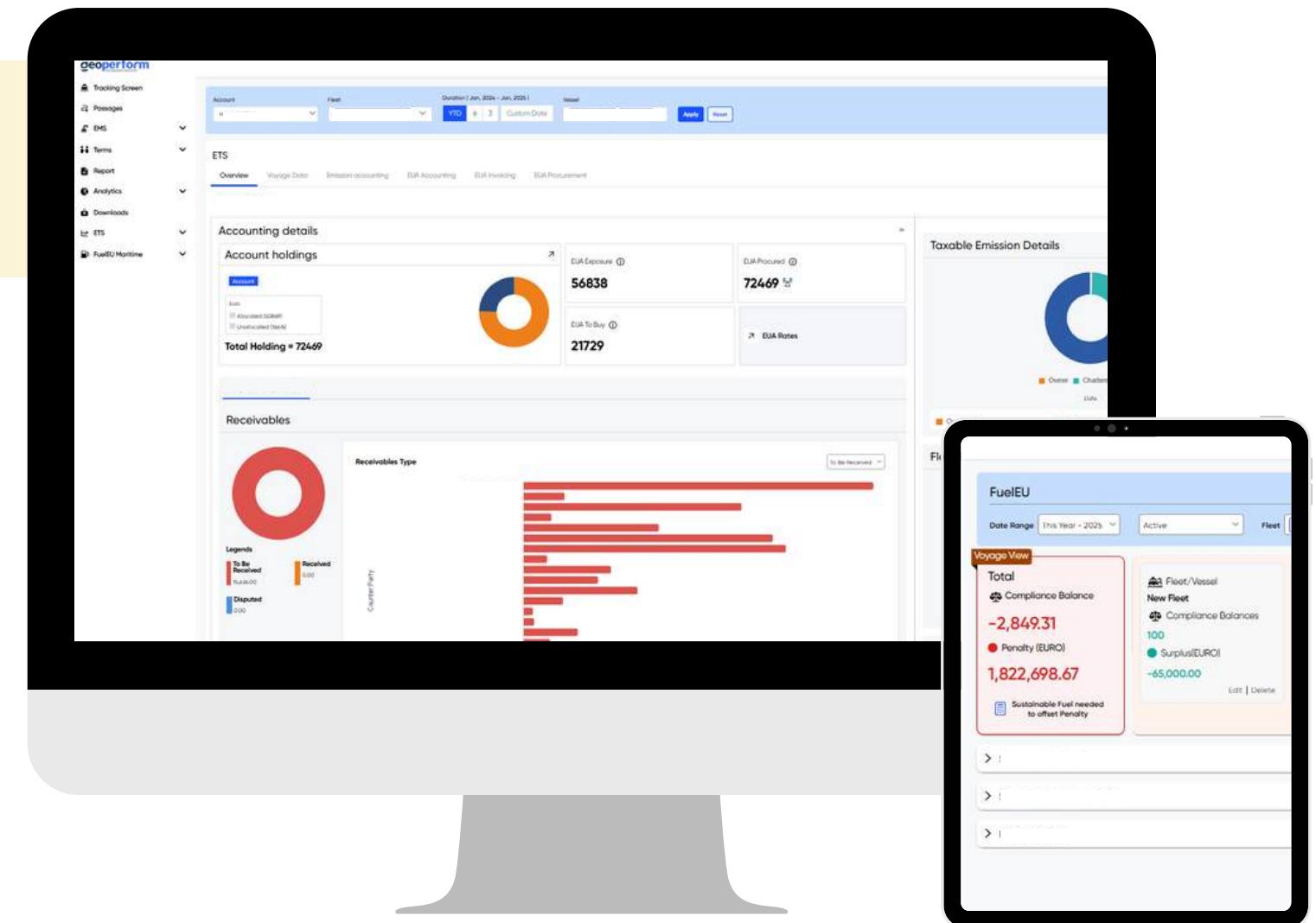
- Data gathering, emission monitoring and accounting
- CII Management for CP Compliance
- EU ETS Management
- FuelEU Maritime - Exposure estimation / monitoring and mitigation planning

REGULATORY & ENVIRONMENTAL COMPLIANCE

- IMO DCS, CII and EU MRV assessment
- Sea Cargo Charter and Poseidon Principles reporting
- Carbon offset advisory services
- FuelEU Maritime

EMISSIONS OPTIMISATION

- Actionable emission insights for freight decisions
- Hull management
- Bio-fuels/ alternative energy management & advisory services



Proprietary module to meet EU/UK MRV, IMO DCS and CII requirements.

INFORMATION MANAGEMENT AND DASHBOARDS

We thrive on information and have a knack of reproducing complex data visually to enable swift decision making. Backed by operational knowledge and expertise, we have developed simple dashboards by maneuvering the flow of information, enhancing your analytical capabilities and helping you in turn, reap the benefits of going digital.

SAMPLE DASHBOARDS

▶ OPERATIONS

Receive alerts and monitor fleet health

▶ VARIANCE ANALYSIS

Automatically analyse profit and loss discrepancies

▶ PORT DAYS ESTIMATION

Accurately predict port and XPD days

▶ CREDIT RISK ASSESSMENT

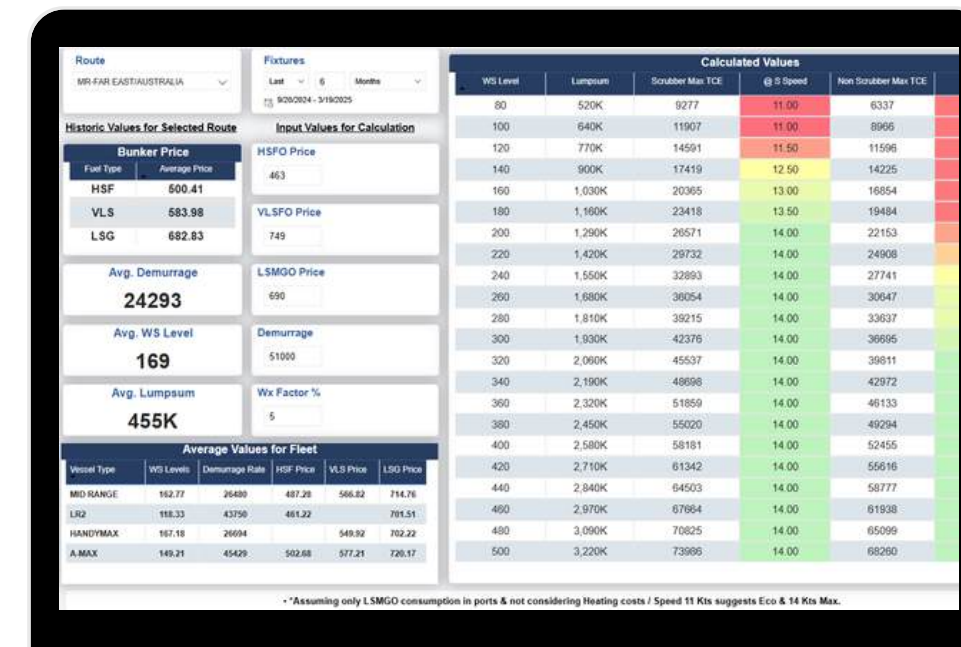
Evaluate counterparty reliability for tailored credit strategies

▶ ANALYTICS

Simplify reporting and performance evaluation

▶ MARKET SPEED ANALYSIS

Optimise route speeds and maximise profits



- ▶ **24/7 DESK**
- ▶ **LEGAL CLAIMS SUPPORT**
- ▶ **CUSTOMER'S FIRST LINE OF DEFENSE**
- ▶ **TIME TESTED SOP'S, KPI'S & SYSTEMS**



PRE FIXTURE SUPPORT

- Due diligence on the trade feasibility and counterparties
- Route Planning with Weather Forecasting
- Charterparty Advice and Clause review and recommendation



ADMINISTRATION

- Off-Hire Management and Cargo Documentation
- Invoicing for Freight, Hire, and Claims
- Escalations, Voyage Closure, and P&L Reporting



POST FIXTURE OPERATIONS

- Efficient Voyage Execution per Charterparty Terms
- Bunker Supply and Port Call Co-ordination
- Daily Vessel Monitoring and Performance Optimisation



CLAIMS AND LEGAL

- Precise Laytime Calculations and Settlements
- Cargo and Performance Claims Management
- Expert Legal Support for Dispute Resolution

THANK YOU

contact@get-dmcc.com

