

# geostem

FULFILLING YOUR  
ENERGY NEEDS



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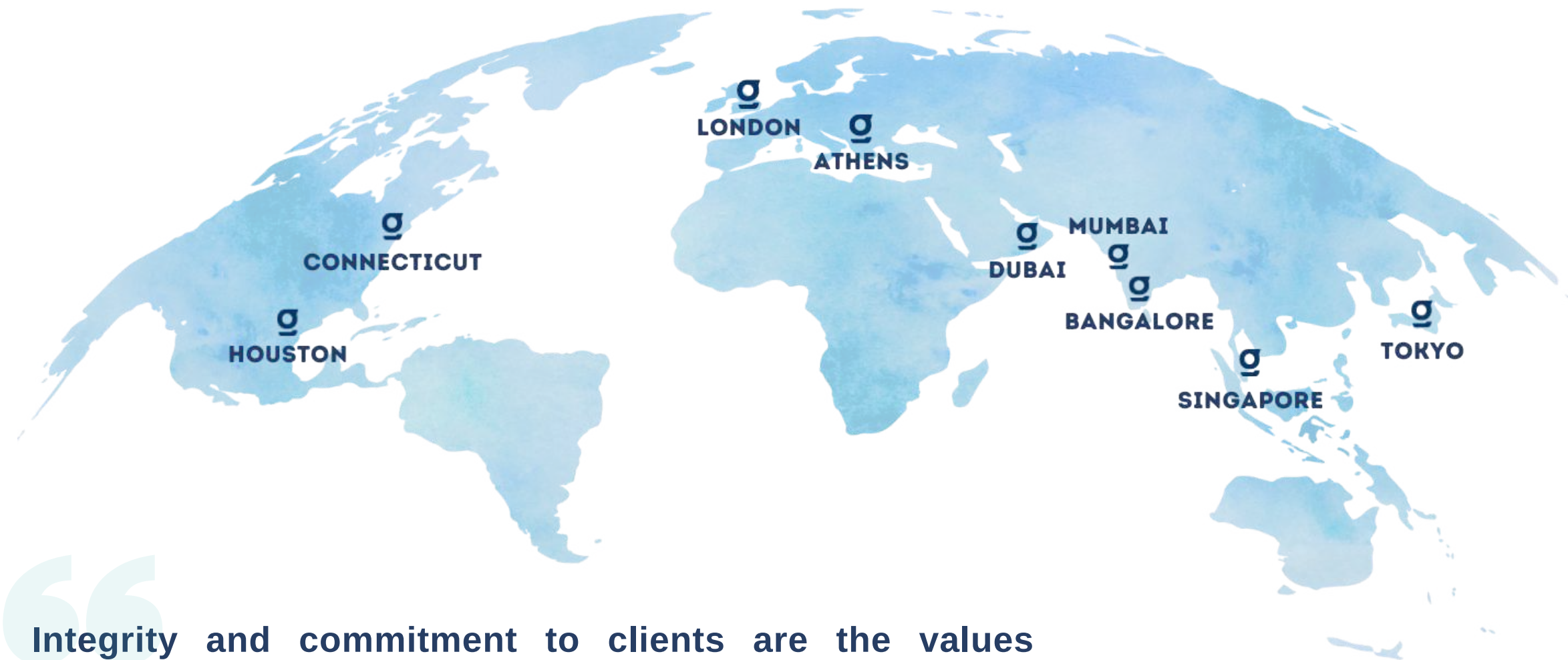




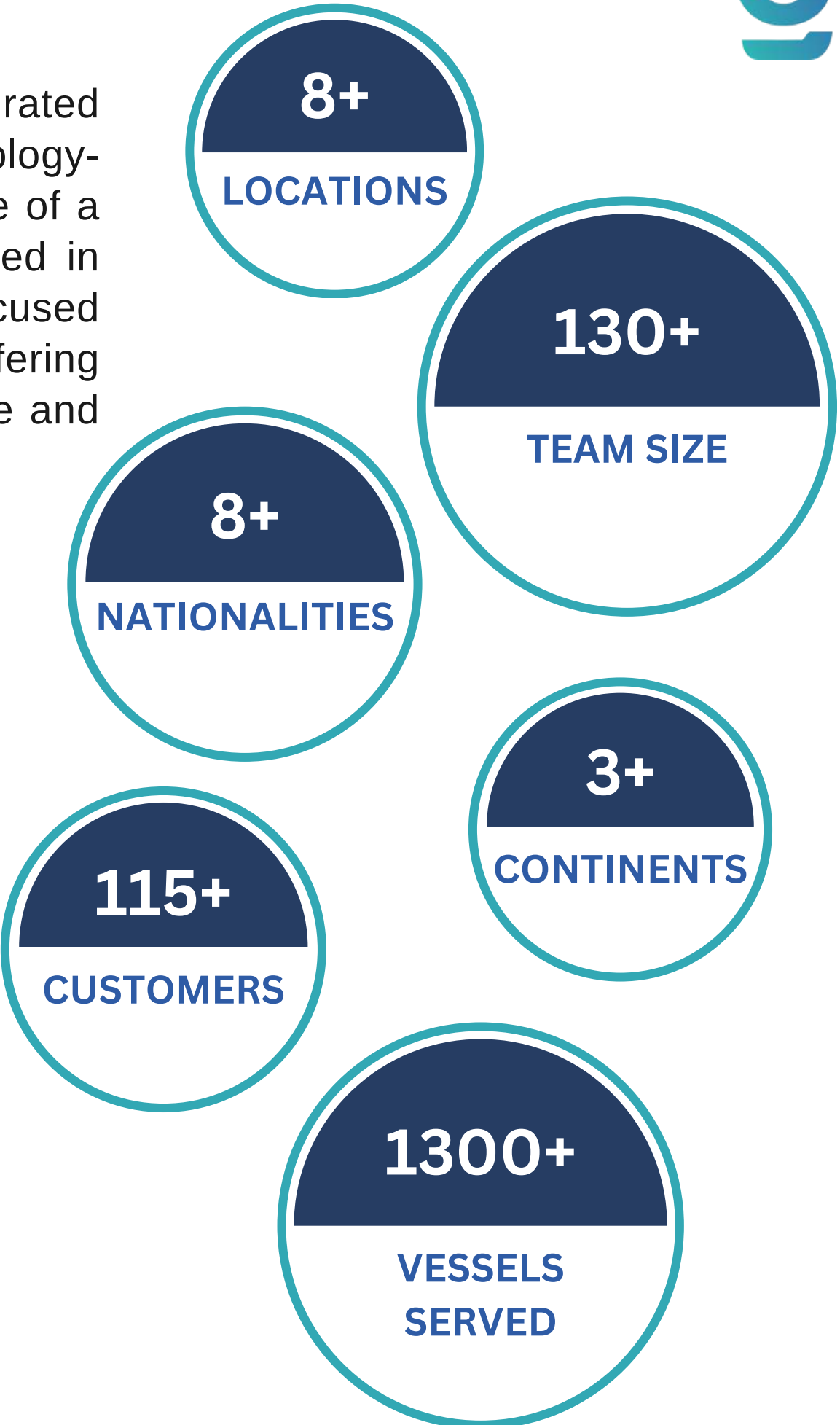
# ABOUT GEOSERVE



Founded in 2019, GeoServe is a service-driven organization committed to delivering integrated commercial management solutions for the maritime industry. Our expertise lies in providing technology-enabled services that empower vessel operators, owners, and managers to optimize every stage of a voyage – from pre-fixture planning to voyage execution and post-fixture analysis. Headquartered in Dubai, with a global presence across eight locations, GeoServe operates with a commercially focused approach, combining deep industry expertise with cutting-edge technology. At the core of our offering is a suite of integrated solutions designed to support vessel operations through domain expertise and innovation, seamlessly integrating into a unified maritime ecosystem for our users.



“Integrity and commitment to clients are the values central to us. True to our name, GeoServe, we exist and are here, to serve with a determination to deliver.”





## BUNKER PROCUREMENT

Our global network of verified suppliers and data-driven strategies improve port turnaround time, ensure availability, and drive savings by exceeding market benchmarks through competitive contracts.



## CLAIMS MANAGEMENT

We manage claims efficiently from evidence gathering to resolution, leveraging time-tested procedures and global partnerships with top surveyors and testing facilities for a seamless, hassle-free claims management process.

## OUR STRENGTHS

- ▶ **GLOBAL COVERAGE** 24/7 support through offices in Dubai, Houston, Connecticut, Athens, Mumbai & Singapore.
- ▶ **CUSTOMER FIRST APPROACH** Dedicated accounts Manager for all your bunker needs.
- ▶ **PERFORMANCE SAVINGS** Savings beating industry benchmarks for various Ports.
- ▶ **EXPERT TEAM** Ex seafarers, commercial voyage managers and bunker traders with over a decade of experience.
- ▶ **RELATIONSHIPS (SKIN IN THE GAME)** Respectable partnership with physical suppliers, fuel laboratories and agents.
- ▶ **FUEL QUALITY EXPERT** Specialist to proactively manage your quality and claims.

## PURCHASE QTY

5M+ MT

## STEMS

10K+ stems

## GLOBAL COVERAGE



# PROCUREMENT REACH

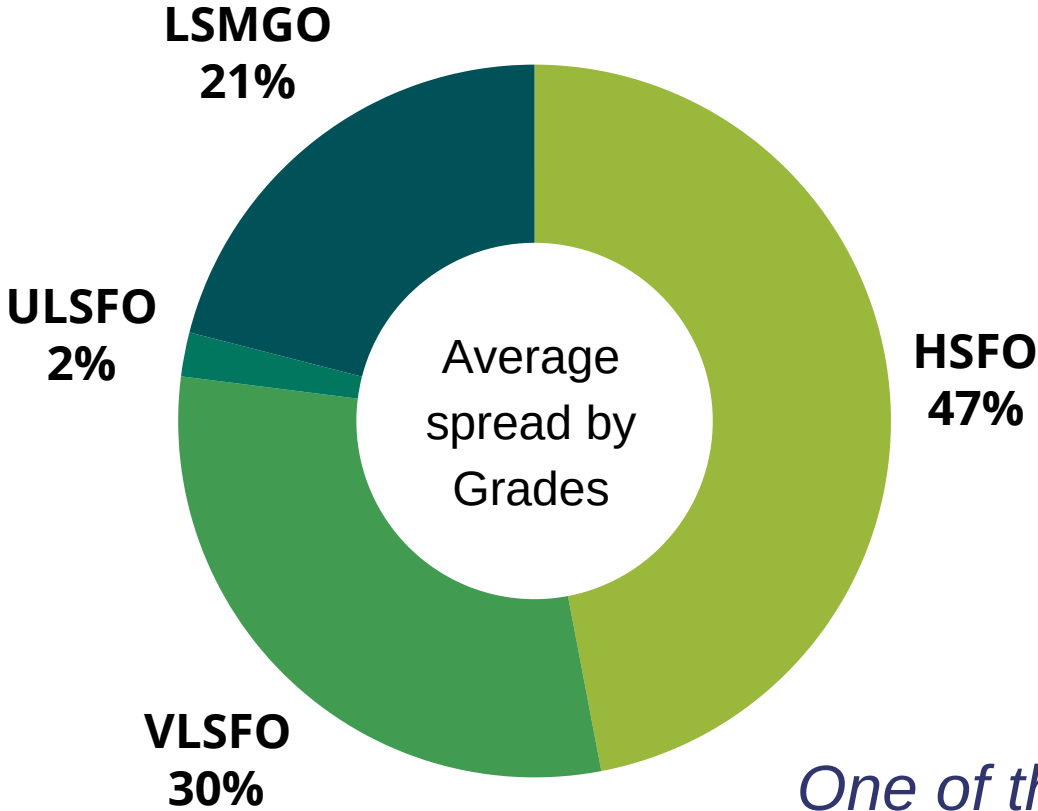
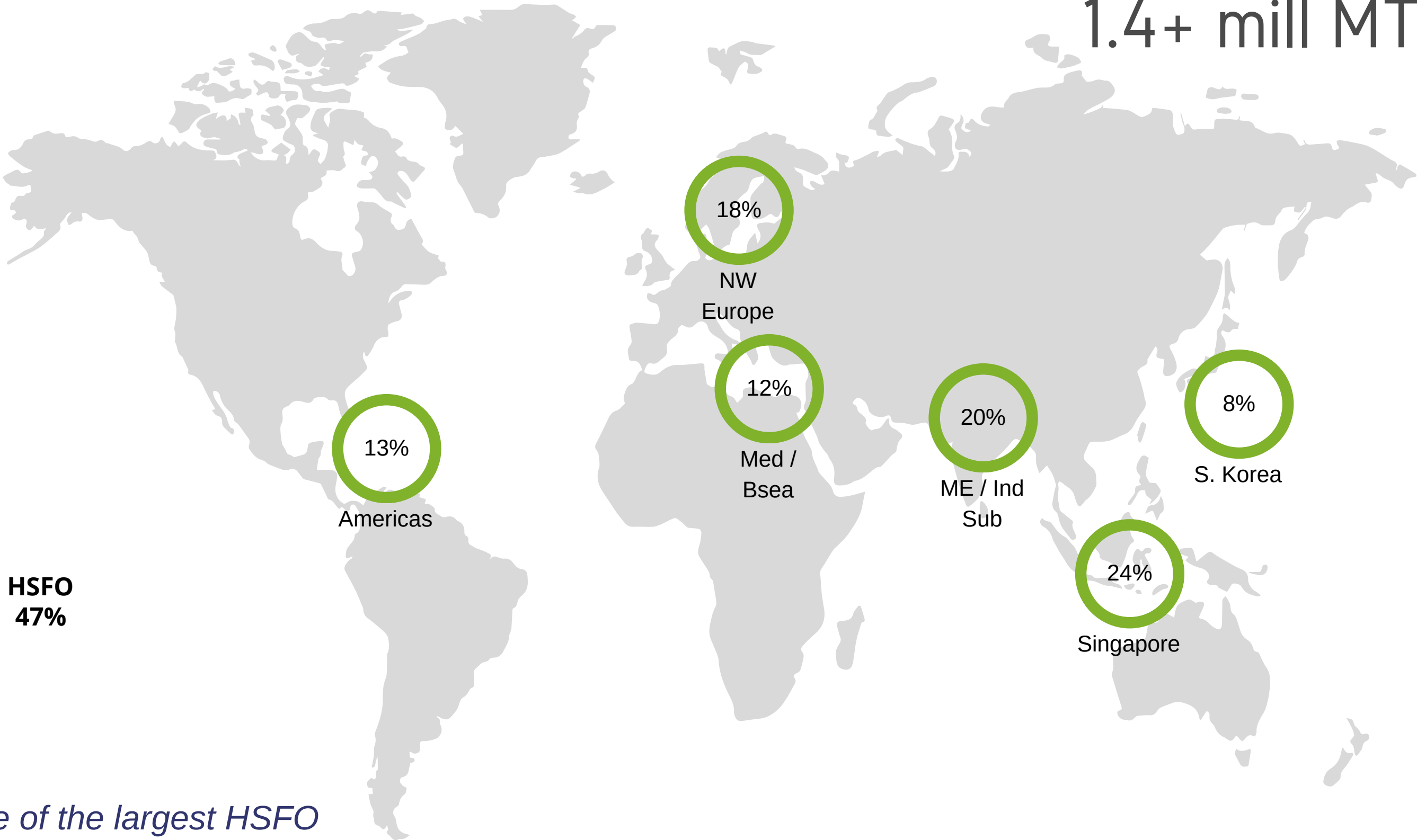


PURCHASE QTY

Avg annually

1.4+ mill MT

*Hub port contracts*  
*Direct with physical*  
*Suppliers*  
*Faster turnaround*



*One of the largest HSFO buyers in the market*



# FUEL SOLUTIONS - GLOBAL SHIPPING FLEET



We are a trusted bunker trading company, supplying marine fuel to the world's major shipping fleets. Our expertise spans a diverse range of vessel types, ensuring seamless fuel supply for:

- ▶ **Oil Tankers:** Crude, Product & Chemical Tankers
- ▶ **Bulk Carriers:** Handysize, Supramax, Panamax, Capesize
- ▶ **Container Ships:** Feeder to Ultra Large Container Vessels - ULCVs
- ▶ **Gas Carriers:** LNG, LPG, Ethylene Carriers

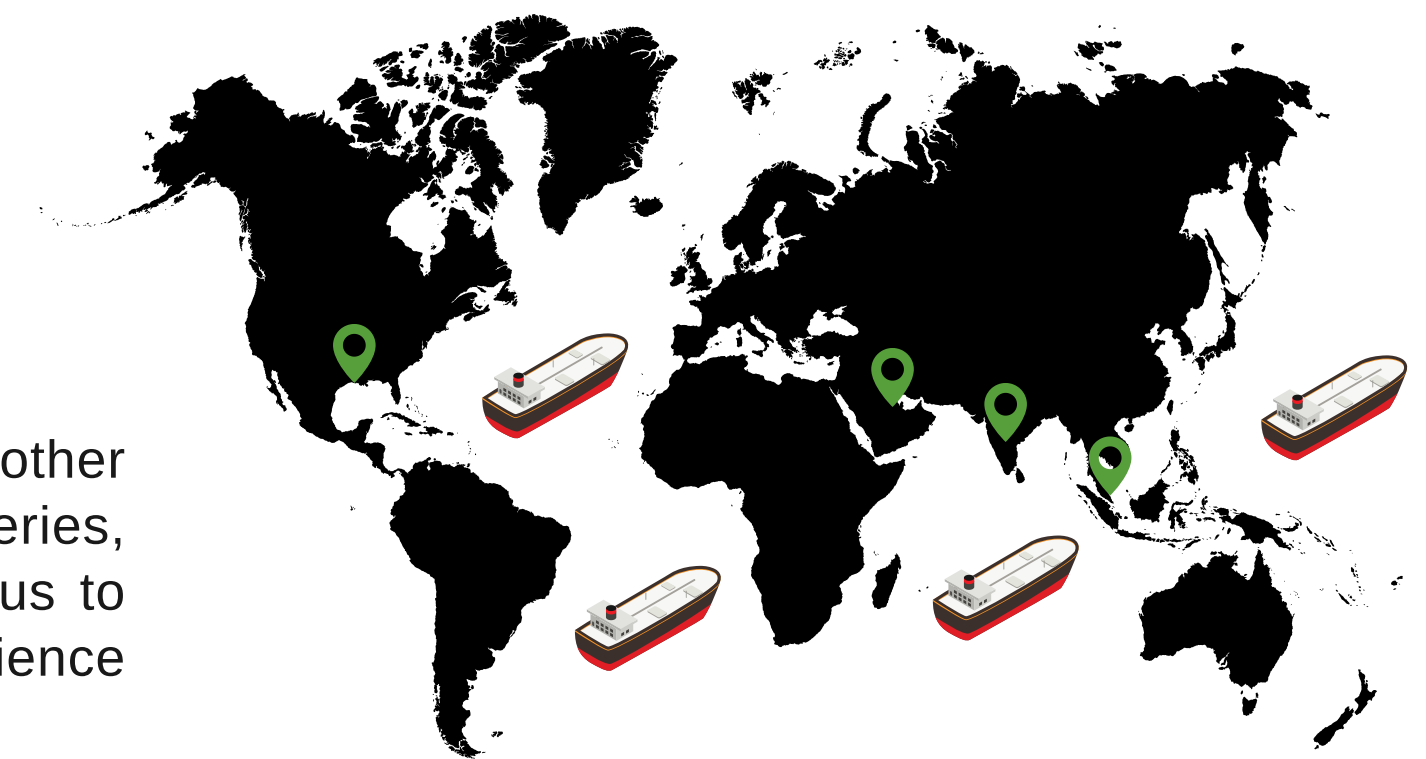
## BUNKER GRADES & SPECIFICATIONS

We supply a comprehensive range of marine fuels in compliance with **ISO 8217** standards, tailored to meet the specific operational and regulatory requirements of different vessel types:

- High Sulfur Fuel Oil (HSFO) – Ideal for vessels with scrubbers installed
- Very Low Sulfur Fuel Oil (VLSFO 0.5%) – IMO 2020-compliant marine fuel
- Low Sulfur Marine Gas Oil (LSMGO) – Cleaner-burning alternative for ECA zones
- Marine Gas Oil (MGO) – Suitable for auxiliary engines and port operations

## MARKET PRESENCE & STRATEGIC PARTNERSHIPS

With a well-established presence in the **Indian Subcontinent, Singapore, ARA, USG** and other key global maritime hubs, we have built strong relationships with major oil companies, refineries, and physical suppliers. With a well-established presence in the Middle East This allows us to offer competitive pricing, ensure fuel availability, and provide a seamless bunkering experience for our clients worldwide.





# FUEL SOLUTIONS - OFFSHORE FLEET



We are a specialized bunker trading company with a strong focus on supplying marine fuel to the offshore sector. Our expertise extends to a wide range of offshore support vessels, including:

- ▶ Dredgers
- ▶ Tugs & Towage Vessels
- ▶ Platform Supply Vessels (PSVs)
- ▶ Jack-up Rigs & Offshore Drilling Units
- ▶ Floating Production Storage and Offloading (FPSO) units



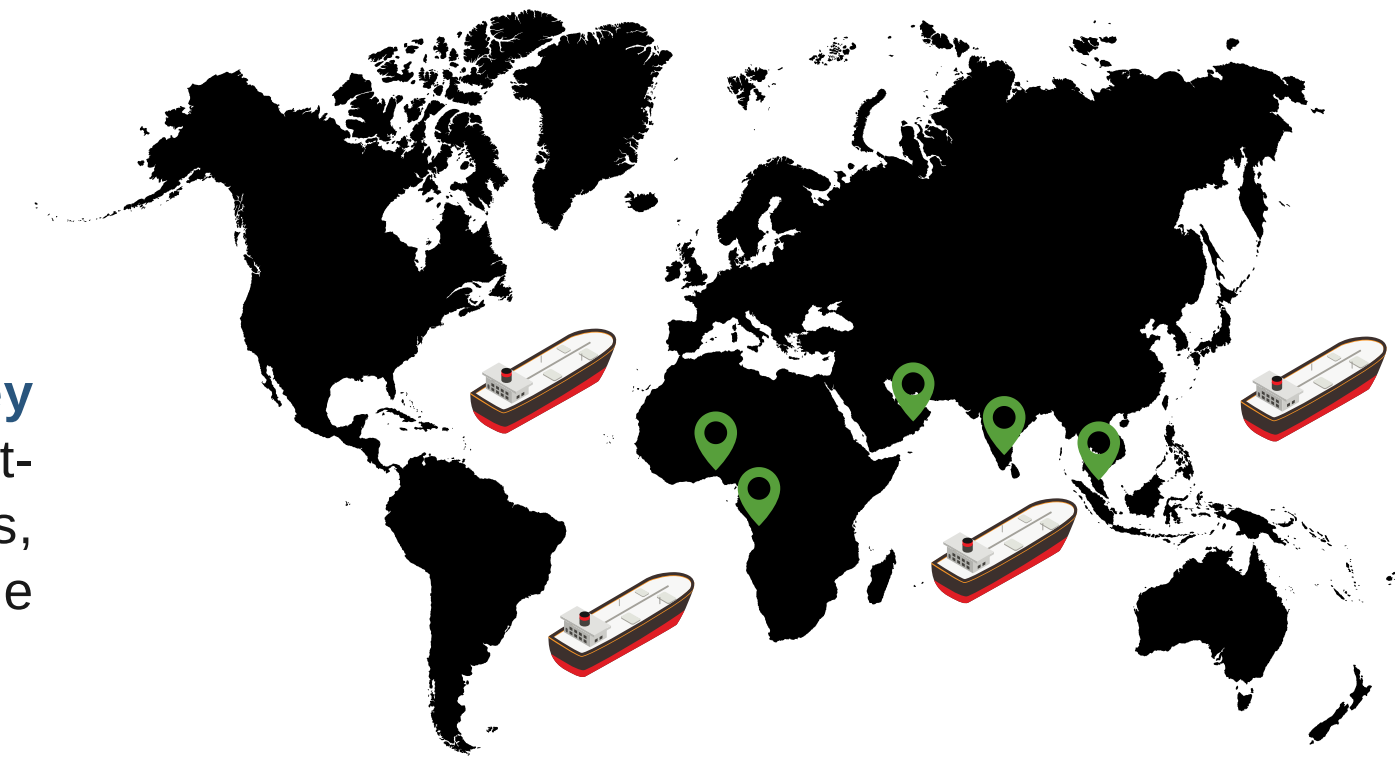
## BUNKER GRADES & SPECIFICATIONS

We provide a wide spectrum of bunker fuels, ensuring compliance with industry regulations and vessel-specific requirements. We cater to a diverse range of offshore vessels and rigs, ensuring they operate efficiently while adhering to environmental standards. Our supply portfolio includes:

- Marine Gas Oil (MGO) – Available in 10 PPM, 100 PPM, 500 PPM, 1000 PPM, 5000 PPM
- Very Low Sulfur Fuel Oil (VLSFO 0.5%) – IMO 2020-compliant marine fuel

## MARKET PRESENCE & STRATEGIC PARTNERSHIPS

With an extensive and well-established presence in the **UAE, India, Singapore, and key African offshore markets**, we have built a strong reputation for delivering reliable and cost-effective bunker supply solutions. Our deep industry expertise, strategic supplier relationships, and operational efficiency enable us to meet the fuel demands of offshore operations in even the most challenging environments.



# OUR DIFFERENTIATION



GeoStem possesses a decade long experience and boasts of a highly skilled and well equipped team of Vessel operators, Marine Engineers, Supply / Bunker Traders and Quality Experts. We provide 24x7 coverage through our offices in Athens, Singapore, Dubai, Mumbai, Houston & Connecticut.

Our core strength lies in our strong operations background, the procurement team is always looking at the big picture and not just the bunker pricing.

Whilst we can share several examples, below is one such recent instance where we saved over 25000 USD in delays reducing the overall bunker cost by 25 USD per MT.



Client sent an inquiry for VLSFO and LSMGO stem in Houston with firm dates



Market intelligence alongwith weather forecast made us suggest the owners that they could face delays due to port congestion.



Basis our suggestion of alternate bunker port Panama enroute to Chile, we circumvented substantial delays and costs.

*These delays are usually not captured in the overall bunker costs however as you will appreciate, they impact the TCE.*



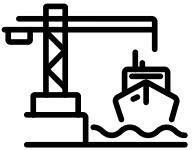
# WHY PARTNER WITH US



We offer multiple delivery options, ensuring efficient and timely fuel supply based on vessel schedules and port infrastructure:

## FLEXIBLE & RELIABLE DELIVERY METHODS

We offer multiple delivery options, ensuring efficient and timely fuel supply based on vessel schedules and port infrastructure:



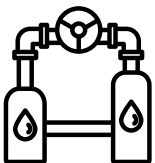
### BARGE SUPPLY

Ideal for bunkering at anchorage or offshore locations



### TRUCK DELIVERIES

Efficient fuel supply at designated port facilities



### EX-PIPE SUPPLY

Direct fueling at ports with available pipeline infrastructure



We work with globally recognised and reputed suppliers, ensuring quality, consistency, and reliability. Our supplier network includes **Shell**, **Chevron**, **ExxonMobil**, **BP**, **TotalEnergies**, **Vitol**, **Hyundai**, **Minerva**, and other top-tier bunker providers.

## OUR DIFFERENTIATION

By partnering with us, you gain access to a reliable, cost-efficient, and high-quality fuel supply network, ensuring your offshore operations run smoothly

### COMPETITIVE PRICING

Real-time market intelligence ensures optimal procurement strategies and cost efficiency.

### STRONG SUPPLIER NETWORK

Strong relationships with oil majors, refineries and physical suppliers.

### COMPLIANCE

Adherence to strict industry regulations, ensuring smooth logistics and regulatory compliance



**PARTNER WITH US**



# VISION

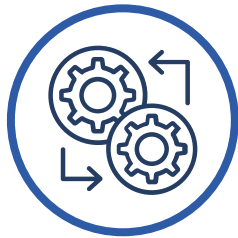


## INTEGRATED VOYAGE PLATFORM

Our aim is to deliver an end-to-end approach to commercial voyage management through integrated workflows which optimise decision making across across pre-fixture planning, post fixture execution and post voyage analysis.



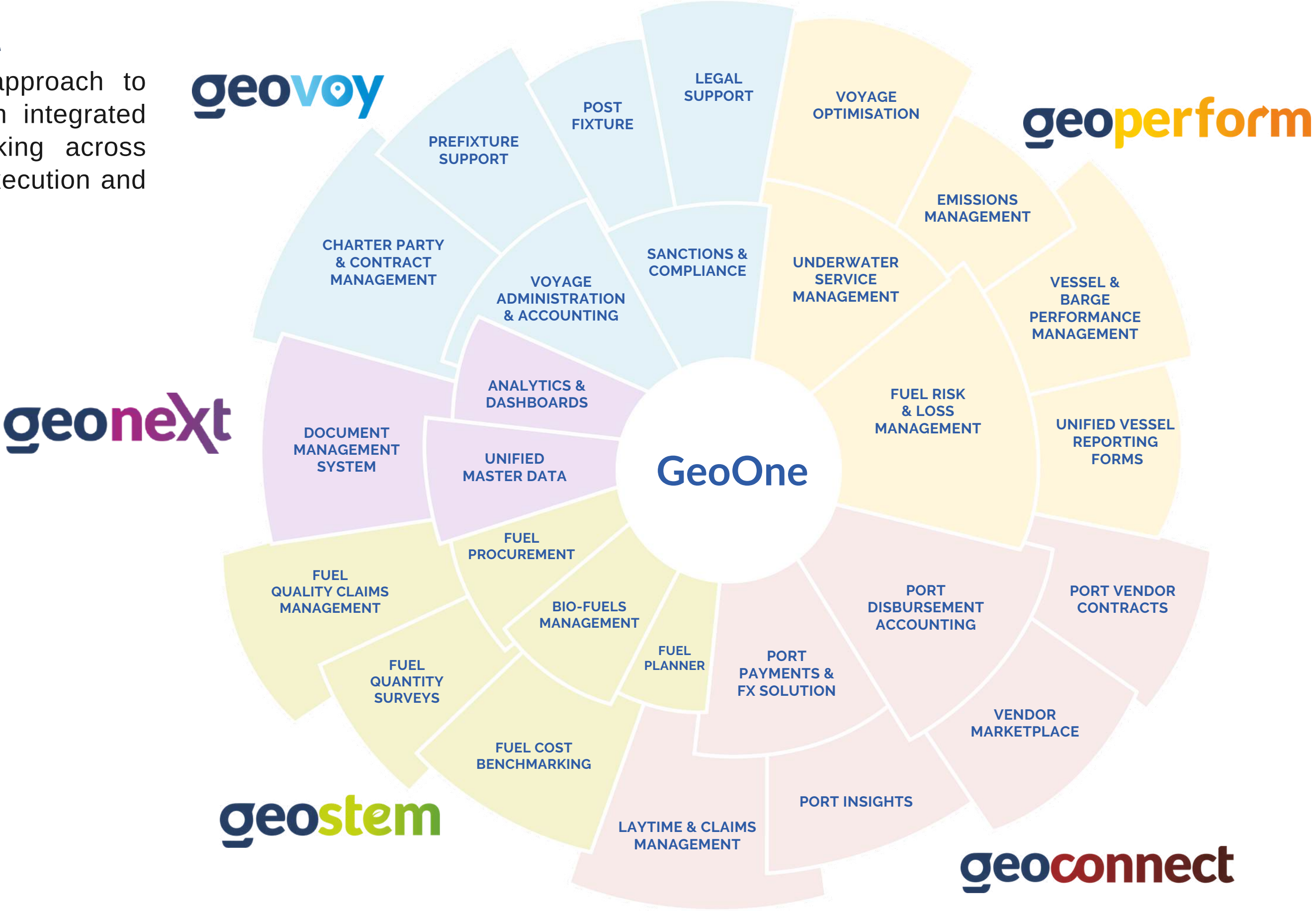
UNIFIED VOYAGE VIEW



INTEGRATED WORKFLOWS



DATA DRIVEN  
DECISION-MAKING





**THANK YOU**

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