



ON-DEMAND VOYAGE
MANAGEMENT

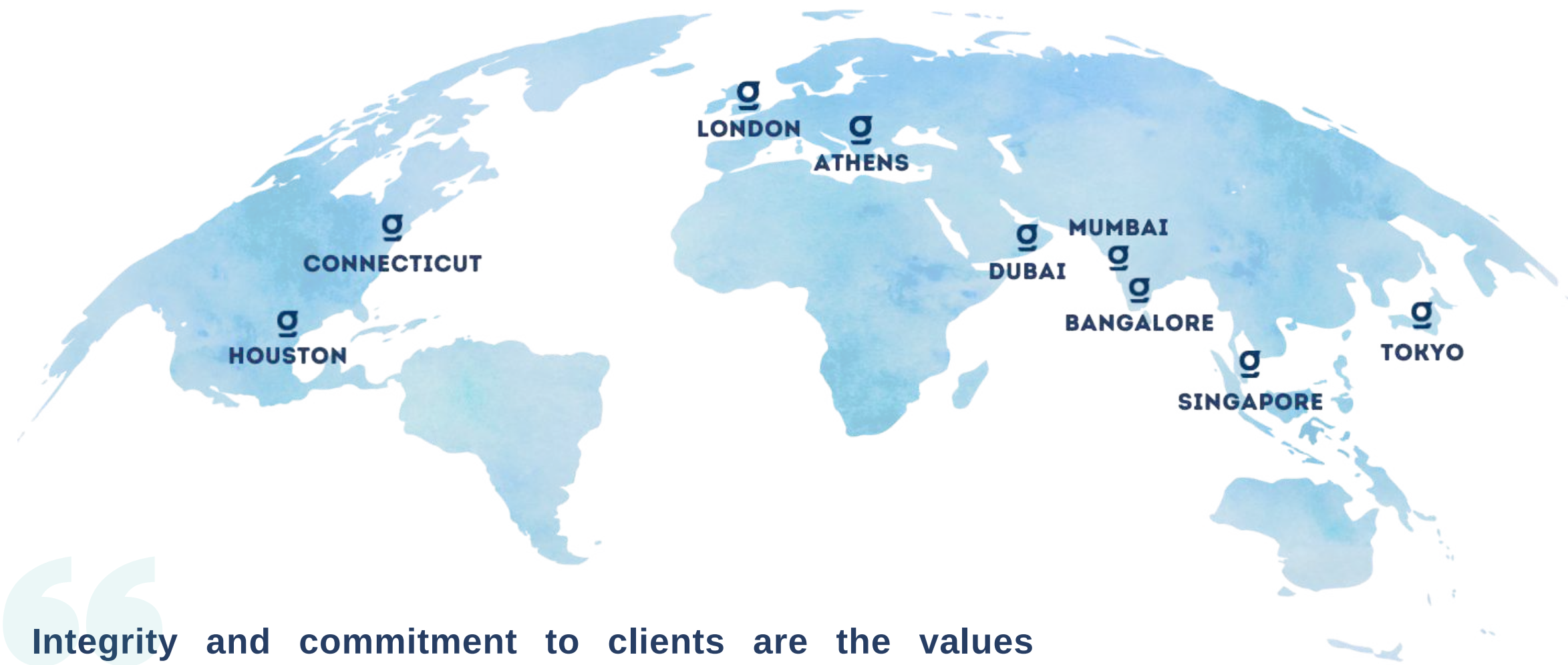
Private & Confidential



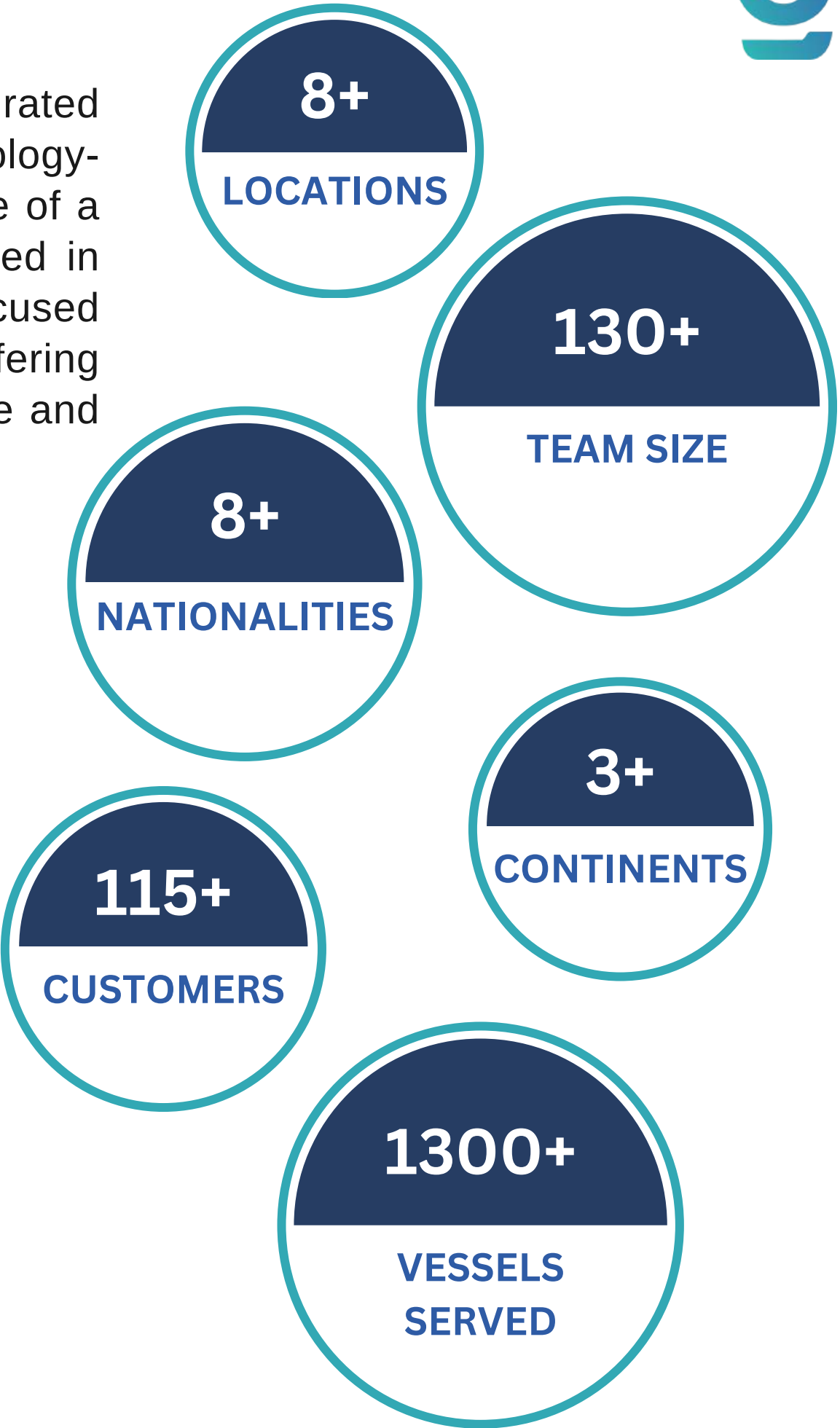
ABOUT GEOSERVE



Founded in 2019, GeoServe is a service-driven organization committed to delivering integrated commercial management solutions for the maritime industry. Our expertise lies in providing technology-enabled services that empower vessel operators, owners, and managers to optimize every stage of a voyage – from pre-fixture planning to voyage execution and post-fixture analysis. Headquartered in Dubai, with a global presence across eight locations, GeoServe operates with a commercially focused approach, combining deep industry expertise with cutting-edge technology. At the core of our offering is a suite of integrated solutions designed to support vessel operations through domain expertise and innovation, seamlessly integrating into a unified maritime ecosystem for our users.



“Integrity and commitment to clients are the values central to us. True to our name, GeoServe, we exist and are here, to serve with a determination to deliver.”



OUR EXPERIENCE



Maritime professionals with a sailing background, strong commercial acumen and a large network of relationships across the globe.

20+

TYPES OF
CARGO HANDLED

Handled a diverse variety of dry bulk cargoes such as Break bulk, Bagged Cargoes, Petcoke, Fertiliser, Coal, Corn, Clinker, Deck cargoes, General Cargo, Grain, Gypsum, Iron ore, Limestone, Bauxite, Logs, Salt, Scrap, Seed cake, Steel coils, Sulphur and wet cargo such as crude oil, jet fuel, Naphtha, etc.

30+

TYPES OF CP CLAIMS &
INCIDENTS HANDLED

Extensive experience in handling a variety of charter party incidents and claims like Hold failures, Cargo damage, Vessel damage, Stevedore claims, Bunker claims, Deviation, BL issues, Cargo mis-declaration, Offhire, Performance claims, etc.

100+

VESSELS
OPERATED ANNUALLY

Expertise at operating a diverse fleet of dry and tanker vessels trading across the globe; Fleet operated includes Capesize, Kamsarmax, Ultramax, Long-range, Handysize and Mid-range vessels.

500+

VOYAGES
HANDLED ANNUALLY

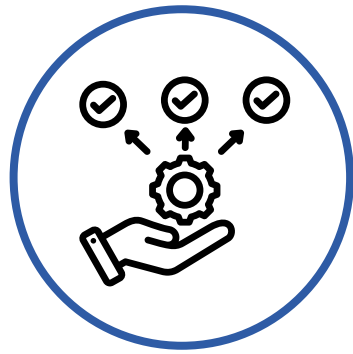
Expertise at operating handling 500+ voyages across the dry and wet market segments. The team is Deft at handling Period, Trip TC as well as Spot voyages.

OUR MODEL DIFFERENTIATION



Experience you can trust, service you can count on! We care for your vision and want to accelerate your growth.

KEY ADVANTAGES



EXPERTISE

Access to a larger talent Pool of experienced voyage managers. You do not have to worry about quality hiring.

COST EFFICIENT

Our model and ecosystem brings economies of scale. You do not have to consider any office space, employee insurance, equipment and other G&A costs!



SCALABLE

We want to give you the ability to "Plug n Play" so that you do not miss out any good opportunity for new business. No more onboarding time for new hires!

QUANTIFIABLE RESULTS

We have strong volumes and time tested relationships ensuring the most competitive costs from all vendors. We pride in demonstrating tangible savings!



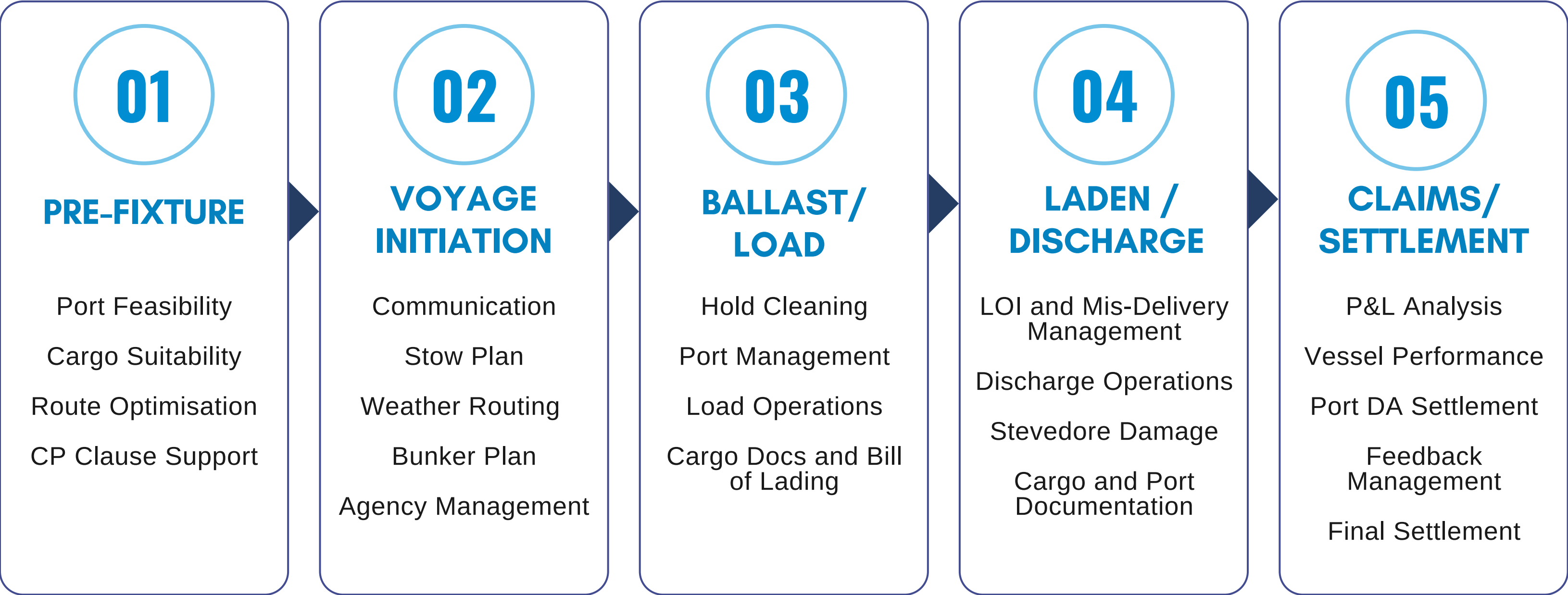
HIGHLY CUSTOMISED

We have the agility of a startup and can structure our processes to meet customers needs. We have the experience to operate ships 24 x 7 globally!

KEY FUNCTIONS



We specialize in delivering seamless vessel commercial operations tailored to meet our clients' unique needs. Our experienced team ensures efficient and transparent operations at every stage. By prioritizing effective communication and proactive problem-solving, we aim to maximize operational efficiency and provide a reliable partnership.



01

PRE-FIXTURE

Port Feasibility- Extensive port experience databank to guide on Port specific issues and sourcing PDA for voyage feasibility.

Cargo Suitability- Team of Master mariners to analyze cargo suitability, stowage and handling requirements.

Route Optimisation- Seafaring background and understanding of oceanic weather patterns. Able to provide inputs to the chartering team on voyage feasibility and route planning.

CP Clause Support- In-house legal and claims team to assist in drafting or vetting of operational or specific charter party clauses.

02

VOYAGE INITIATION

Communication- Managing the communication loop with all stakeholders. Sending out required notices, appointments, instructions and guidance to all relevant parties.

Stow Plan- Experienced team deft in verifying the stow plan submitted by the vessel and guide the vessel in maximizing intakes.

Weather Routing Management- Expertise in evaluating and discussing the weather routing service providers proposal for voyage optimization.

Bunker Plan- In house tools to compare various bunker ports and advise on lift optimization with best bunkering options. Dedicated bunker desk to procure at most competitive pricing and terms.

Agency Management- Dedicated Agency desk to scrutinize the PDA. Extensive contracts across the globe with Port service providers enabling reduction in Port costs. Protective Agents to safeguard owners interests.

03

BALLAST PASSAGE / LOADPORT

Hold Cleaning- Experienced team to guide Masters on hold cleaning operations.

Port Management- Monitor the daily performance of vessel and co-ordinate with the Master on compliance with Port arrival and CP terms. Co-ordinate with the agency team on PDA approvals and cash flow management.

Load Operations- Closely liaising with Master/ Agents to ensure that vessel loads the planned cargo within the most optimum turn around time.

Stevedore Damage- All stevedore damages to vessel are promptly brought to Charterers/ Stevedore's notice and ensuring that repairs are done prior vessel's departure.

Cargo docs & Bill of Lading- Assist the Master in verifying Cargo documents thoroughly and guiding the Master to ensure appropriate remarks are entered in all documents including SOF to protect owner's interest. Verifying the BL is inline with CP terms and released timely for collection of Freight and Dead freight (if any).

04

LADEN PASSAGE / DISCHARGE PORT

LOI & MIS-Delivery Management- Identification of receivers through agents and charterers to avoid mis-delivery of cargo. Verification of LOI incase of non-production of Original BL at discharge Port.

Discharge Operations- Closely liaising with Master/ Agents to ensure that vessel unloads the cargo within the most optimum turn around time.

Stevedore Damage- All stevedore damages to vessel are promptly brought to Charterers/ Stevedore's notice and ensuring that repairs are done prior vessel's departure.

Cargo & Port Documentation- Assist the Master in verifying Cargo documents thoroughly and guiding the Master to ensure appropriate remarks are entered in all documents including SOF to protect owner's interest.

05

SETTLEMENT

P&L Analysis- Continuous monitoring of PnL variance and proactive corrective actions

Vessel Performance- Vessels performance monitored daily, and liaising closely with Master for any corrective actions that maybe required to fulfill Charterparty obligations.

Port DA Settlement- Scrutinising the Final DA for Port cost settlements.

Feedback Management- Collation of feedback and sharing of knowledgebase for continuous improvements.

Final Settlement- Prompt closure of relevant invoicing upon completion of voyage. Preparation and filing of Freight and accurate Laytime statement within the time frame as agreed in CP. Management of all pending claims and outstanding for the voyage.



THANK YOU

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